



THE KING'S DAUGHTERS ANNUAL REPORT 2019-2020



HISTORY

2019–2020 BOARD OF DIRECTORS

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Downtown Circle

Ashley Friend Vellines, VP-Communications
Lafayette River Circle

Chandy Jones, VP-Development
Magnolia Circle

Stacey Vellines, VP-Membership
Downtown Circle

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Kristina Malleck, Magnolia Circle
Taylor Priest, Lafayette River Circle
Kathy Protogyrou, Circle on the Pointe
Mary Beth Rickman, Dogwood Circle
Sunny Barlow Sonner, Maltese Cross Circle
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Executive Director

Jen Kay
Development & Operations Manager

Briana Jackson
Volunteer/Events Coordinator

Hallie Edwards
Administrative Assistant

THE KING'S DAUGHTERS



Members of The King's Daughters Board of Directors at the ground-breaking ceremony for CHKD Mental Health Hospital

MISSION STATEMENT

To provide support to Children's Hospital of The King's Daughters through fundraising, volunteerism, leadership and advocacy for the children of southeastern Virginia and northeastern North Carolina.

FROM THE 1918 ANNUAL REPORT:

"The Mental Health Clinic was held every Friday... Each applicant... is given first a psychologist test and other procedures by one of the Psychologists including a family history and data is obtained concerning brothers and sisters, home and neighborhood conditions and all other facts that may throw some light upon the case. After diagnosis is made, advice is given to the parent or other informant who brings the patient to the Clinic..."

THEN AND NOW

Since March, we have rallied together and adapted to the coronavirus. Thanks to our supporters, The King's Daughters will come out stronger, because kids can't wait—they need our help.

The pandemic has caused stress for kids and teens alike, but children were suffering before the virus brought them home from school and friends, sports and passions.

The King's Daughters are trying to help—and we have a rich history of doing so. Our predecessors knew that caring for children includes their physical *and* mental health. Let's look back at the early 20th century....

THEN:

Before CHKD formed, doctors served pro bono in The Children's Clinic. It grew from the General and Feeding Clinic, to include an Eye, Ear, Nose and Throat Clinic, Orthopedic Clinic, Obstetrical and Prenatal Clinic, Skin Clinic, Dental Clinic and starting in February 1918, a Mental Hygiene Clinic.

The Mental Health Clinic was a success, but the 1918 flu epidemic stretched resources. 10 nurses made over 7,500 visits during the fall, and between 100 and 200 people ate meals each day from The King's Daughters house. At the end of 1919, The King's Daughters numbered 15 Adult Circles and 3 Junior Circles.

NOW:

Today, we are 54 Circles strong (45 Adult/9 Junior), and the parallels with 1918 shine through. The King's Daughters are supporting mental health care, working tirelessly despite resources stretched during the pandemic. Our commitment was a deciding factor in CHKD Health System prioritizing mental health care with a dedicated facility. Regardless of our challenges, this building represents hope....



YEAR IN REVIEW



ACCOMPLISHMENTS:

In June, 2019 we completed our pledge of \$1 million toward CHKD's Mental Health Hospital. This year, we made our first donation of \$330,000 (on a new) pledge of \$2 million to be paid over 5 years to CHKD's Mental Health Hospital as part of our 2019-2020 \$350,000 Annual Gift.

This has been a difficult and challenging year for The King's Daughters. Our priority is always the safety of everyone involved in our events. In response to the COVID-19 pandemic, The King's Daughters cancelled more than 26 fundraisers with no clear path forward for live events.

We miss gathering with all of The King's Daughters in person during these uncertain times. One thing is for sure — we appreciate each and every one of our members who rose to the challenge! While we were not able to hold live events, hold Circle and membership meetings, deliver linens and gifts to CHKD or volunteer in the hospital, our members made 385 fabric masks and 3,995 medical masks for staff, patients and their families! Our members have all become experts at hosting and attending Zoom (virtual) meetings.

Still, our goal cannot be affected. The King's Daughters will prevail as we creatively continue to help CHKD provide the transformative mental health care our children need. September 17, 2019, we celebrated the Ground Breaking of the

This year we made our first donation of **\$330,000** toward a **\$2 MILLION PLEDGE** to CHKD's Mental Health Hospital

new CHKD Mental Health Hospital — this 60-bed, 14 story, in-patient and out-patient facility will fill treatment gaps at a time when record-breaking numbers of children are in mental health crisis and searching for help. We are proud to continue to work with our members helping CHKD *Light the Way*. We are grateful for YOU, members, and board of directors, staff, volunteers and sponsors alike.

MEMBERSHIP:

We are 1,050 members strong in 44 Adult Circles, 1 Honorary Circle (Thalia Friendship Circle) and 9 Junior Circles. This past year, we welcomed 1 new Circle: Lynnhaven Circle.

The 2019-2020 Annual Recognition meeting was held on October 1 at the Norfolk Yacht and Country Club. Circle Awards were presented to Circles and members for their tireless, exemplary efforts in raising funds, friends and awareness throughout the year, and departed members were remembered. Dr. Michael Strunc, a child neurologist and sleep doctor, with a special interest in where these disciplines overlap, shared some insightful info into CHKD's impressive sleep medicine program. He is passionate about sleep and how dysfunctional sleep affects a child and the entire family, speaking regularly in the community to help families, teachers and coaches learn about the importance of good sleep in our lives. The 2019 KD Award of Excellence was presented to Fink's Jewelers. Fink's has been a tremendous supporter of The King's Daughters for more than 15 years. Together, Fink's has helped The King's Daughters reach new heights in fundraising and friend-raising. Our KD Connect meetings promote communication between our Circles, members and staff. The February KD Connect was held at the Norfolk Waterside Marriott with guest speaker Dr. Robert Obermeyer who spoke on Pediatric Surgery at CHKD and the Nuss Procedure which was invented by CHKD's Dr. Donald Nuss and now gives CHKD international recognition.

The April KD Connect was canceled due to the COVID-19 pandemic; however, the June Annual Election of Officers was, for the first time, held virtually through Zoom with 80 members taking part!

CIRCLE PROJECTS RAISED \$263,297
63 THROUGH **EVENTS**
CIRCLE DONATIONS AND **6** on-going projects²

Signature Project CANISTERS
 ☆☆☆ raised an IMPRESSIVE **\$212,974**

Kroger REWARDS RAISED **\$613.69**

9,105 (infamous) **SURGERY BEARS!**

11,137 LINENS (KNITTED & SEWN) & GIFTS

43,633 DEDICATED VOLUNTEER HOURS
 these hours represent an equivalent monetary value of **\$1,186,817**¹

"Make a Scarecrow, Make a Difference"
 FROM CARITAS CIRCLE & CIRCLE OF RAINBOWS RAISED A TOTAL OF **\$16,713.20**
 THE McDONALD Garden Center

CIRCLE ANNIVERSARY MILESTONES:

- 50 YEARS Caritas Circle, Circle of Rainbows
- 40 YEARS Horizon Circle
- 25 YEARS Circle on the Pointe
- 15 YEARS Aloha Circle, Patriot Circle
- 10 YEARS Circle in the Bridge

AWARDS

On November 12, 2019, The King's Daughters were proud to accept the Outstanding Community Organization award presented by the Association of Fundraising Professionals, VA Hampton Roads Chapter, at the annual national philanthropy awards day.

THRIFT STORE BAG DRIVE

The King's Daughters continued to support the CHKD Thrift Stores through individual donations. Circles once again competed to donate the most bags. The Circle donation bag Drive took place in March and generated a total of 9,502 bags full of items.

WINNERS OF THE 2020 THRIFT STORE BAG DRIVE:

- 1ST PLACE — Infinity Circle
- 2ND PLACE — Circle in the Bridge
- 3RD PLACE — Larchmont Friends Circle
- HONORABLE MENTION — Cypress Point Circle

¹ Using the independent sector's 2020 estimate for the value of a volunteer hour of \$27.20.

² Due to COVID-19 pandemic, there were no in-person events held from March 13-June 19, 2020.

THE KING'S DAUGHTERS MILK BANK AT CHKD

Six years ago, The King's Daughters brought their mission full circle to their earliest 1915 Milk and Ice Fund endeavors by providing \$500,000 to start a Milk Bank for premature and critically ill infants. Last year, The King's Daughters Milk Bank received just shy of 500,000 ounces of donated human milk from over 400 donors bringing the six year total to over 2 million ounces donated. The Milk Bank's impact reaches far with just one ounce of donor milk treating as many as four high-risk infants and over 30 hospitals served from NJ to FL. Despite the pandemic, the Milk Bank celebrated the end of fiscal year 2020 with record breaking rates of donor approvals, donations received, and dispensation volumes and sales.



MAJOR PROJECTS

The 2019-2020 Major Projects consisted of Breakfast with Santa and Moonlight & Mistletoe. The RunWalk for the Kids was postponed from April 11, 2020 to October 10, 2020 due to the COVID-19 pandemic.

The total proceeds from these projects were \$164,233.

BREAKFAST WITH SANTA, presented in conjunction with Busch Gardens Christmas Towne, was held November 16 at The Westin Hotel, Town Center Virginia Beach. This fun, family-friendly and festive tradition was a great success. A big thank you to all of those who made this event so entertaining! From the trees and baskets in the silent auction, to the interactive train display by the Atlantic "S" Gaugers Tidewater Division, to the emcee DJ Mista Cham and performances by the Hurrah Players, Ocean Lakes High School Ensemble Band, Center Stage Dance, Norfolk Christian Jazz Band, and Quality Music & Dance.



Special thanks to the following Circles that participated by donating, volunteering and supporting this year's Breakfast with Santa event.

- Atlantic Circle ❄️ Azalea Unity Circle
- Circle by the Bay ❄️ Downtown Circle
- Driftwood Circle ❄️ Cypress Point Circle
- East Beach Circle ❄️ Lakewood Circle
- Larchmont Friends ❄️ Oceanfront Circle
- Patriot Circle ❄️ Sand Dollar Circle



The 2019 Dr. Donald W. Lewis Award presented to Dr. and Mrs. William Warden

MOONLIGHT & MISTLETOE

premiered a new format December 5, at The Cavalier Hotel Virginia Beach. This networking cocktail party with Live & Silent Auctions and dancing to the live tunes of the BJ Griffin Duo was a record breaking year! We were honored to present the 2019 Dr. Donald W. Lewis Award to Dr. and Mrs. William Warden; they have been and continue to be great friends, advocates and supporters of The King's Daughters and CHKD.

YOU

OUR SPONSORS AND DONORS

**HELPED US MAKE A DIFFERENCE IN 2019-2020.
AS KING'S DAUGHTERS' SUPPORTERS, YOU ARE OUR LIFEblood.
YOU ARE IMPORTANT TO US AND WE APPRECIATE YOU.**

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Mark Zaccagnini
Stacy Zepp

CIRCLE PROJECTS AND DONATIONS

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS	VOLUNTEER HOURS
Alice Davis Circle	In Memory of Carlotta Bell	\$50.00		
	In Memory of Deanne A. Miller	\$50.00		
	Love Gift	\$1,200.00		
	Total Raised	\$1,300.00		
Atlantic Circle	Canister	\$583.73	Gifts	452
	Donation in honor of Ron Payne, prepares gourmet dinner for Circle every June.	\$100.00		
	Total Raised	\$683.73	Total Linens & Gifts	452 117
Azalea Unity Circle	2019 Festevents Service Club	\$71.39	Gifts	226
	Canister	\$28.55	Masks	100
	Dinner at Fellini's	\$125.00		
	Kids Christmas Shop	\$6,750.00		
	Pansy Sale	\$1,480.00		
	Poinsettia Sale	\$920.00		
	Sip & Shop at Texture in Ghent	\$600.00		
	Virginia Diner Peanut Sale	\$225.00		
Total Raised	\$10,199.94	Total Linens & Gifts	326 1,166	

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS	VOLUNTEER HOURS
Caritas Circle	Canister	1,009.36	Gifts	73
	Christmas Spectacular at the Riverside	2,100.00	Bears	1,454
	Circle Donation	2,000.00	Linens	146
	Let's Make a Scarecrow	9,192.26	Masks	848
	Sandfiddler Café Fundraiser	605.00		
	Total Raised	14,906.62	Total Linens & Gifts	2,448 2,370
Circle by the Bay	Chili Cook Off	354.02	Gifts	82
	Circle Donation	20.00	Linens	4
	Paint Night	710.00		
	Photos with Santa by the Bay	1,881.54		
	Total Raised	2,965.56	Total Linens & Gifts	86 419
Circle in the Bridge	2019 Festevents Service Club	71.39	Gifts	164
	Battle of the Bags	1,062.00	Linens	140
	Burritos for Babies	200.00		
	Thrift Store Bag Drive - 2nd Place	300.00		
	Total Raised	1,633.39	Total Linens & Gifts	304 1,302
Circle of Hope			Bears	31 136
			Total Linens & Gifts	31
Circle of Love	Sarah Van Orman Donation in Honor of Charlotte Franklin's 6th Birthday	20.00	Linens	13
			Masks	34
	Total Raised	20.00	Total Linens & Gifts	382
Circle of Rainbows	2019 Festevents Service Club	107.09	Gifts	45
	Canister	327.66	Bears	87
	Let's Make a Scarecrow	7,520.94	Masks	57
	Total Raised	7,955.69	Total Linens & Gifts	189 502
Circle on the Pointe				47
Colonial Circle			Linens	8
			Total Linens & Gifts	8
Cypress Point Circle	5th Annual Holiday Shop-Sip-Stock	967.80	Gifts	347
	Canister	251.00	Bears	1,538
	Holiday PJ Sale	50.00	Linens	895

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS		VOLUNTEER HOURS
Cypress Point Circle (continued)	Il Giardino's Dine for the Cause	278.66	Masks	206	
	Lighted Holiday Trees	1,513.54			
	Thrift Store Bag Drive - Honorable Mention	100.00			
	Total Raised	3,161.00	Total Linens & Gifts	2,639	3,719
Dogwood Circle	Canister	232.50			
	Taps, Tunes & Spoons	4,500.00			
	Total Raised	4,732.50			375
Downtown Circle	2019 Festevents Service Club	1,035.17	Masks	240	
	20th Annual Oyster Roast	25,100.00			
	Canister	15.00			
	In Memory of Randi Brown Ferraro	4,150.00			
	Total Raised	30,300.17	Total Linens & Gifts	240	1,475
Driftwood Circle	Canister	845.45	Linens	7	
	Circle Christmas Party	5,500.00	Masks	1,829	
	Nancy Ryan Donation in Memory of Alfred Ellis Abiouness	50.00			
	Mark Sheggeby & Kristen Sparks Donation	5,000.00			
	Take a Leap for the Kids	8,150.00			
	Total Raised	19,545.45	Total Linens & Gifts	1,836	1,503
East Beach Circle	Accessory Sale	569.00			
	Azalea Inn Restaurant Night	708.00			
	Betty Demko Memorial Note Cards	1,040.00			
	Canister	1,532.85			
	Circle Donation	300.00			
	Debbie Harris Garage Sale	323.63			
	East Beach Golf Mystery Ride Donation	60.00			
	Eilin Fonstad's Art Show	240.00			
	Elise Morton's Christmas Card Sales	80.00	Gifts	357	
	Elizabeth O'Toole Donation	50.00	Bears	881	
	Family Dinner Out at Longboards	1,027.00	Masks	602	
	FY19 Barefoot on the Beach	306.12			
	Holiday Bazaar	3,190.70			
	Restaurant Night at AJ Gators	854.00			
	Total Raised	10,281.30	Total Linens & Gifts	1,840	4,190

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS		VOLUNTEER HOURS
Elizabeth River Circle	Canister	130.00	Gifts	273	
	Capital District Kiwanis International Donation	100.00	Masks	100	
	Circle Donation	50.00			
	Movie Night Fundraiser	212.00			
	Panera Fundraising	163.00			
	Taste of Italy Wine Tasting	1,025.00			
	Total Raised	1,680.00	Total Linens & Gifts	373	
Esprit de Coeur Circle	Tee One Up for CHKD Golf Tournament	15,000.00			
	Total Raised	15,000.00			617
Great Bridge Circle	Canister	302.00	Bears	200	
	Total Raised	302.00	Total Linens & Gifts	200	198
Holly Circle	Circle Bunco Parties	900.00	Gifts	207	
	Donation in Memory of Lynn Hale	400.00	Linens	31	
	Donation in Memory of Michael Stuart McCullough	675.00	Masks	50	
	Total Raised	1,975.00	Total Linens & Gifts	288	268
Horizon Circle	Circle Donation	300.00	Gifts	49	
	Dinner Fund	700.00			
	Dock Party Donations	1,250.00			
	Spring into Mah Jongg	4,000.00			
	Total Raised	6,250.00	Total Linens & Gifts	49	698
In As Much Circle	NICU Friends Circle Baby Shower	80.00	Bears	138	
			Linens	27	
	Total Raised	80.00	Total Linens & Gifts	165	158
Infinity Circle	2019 Festevents Service Club	71.39	Gifts	546	
	Canister	123.17	Bears	40	
	Crocks for Kids	3,521.16	Linens	156	
	Disney Paint Night	1,154.32	Masks	65	
	Mystique Salon and Day Spa Donation	750.00			
	Painted Wine Glasses	258.76			
	Papa's Johns Fundraising Cards/ Dollars for Dough	1,302.71			
	PINGO	8,736.10			
	Private Wine Chalet VA Wine Fest	7,630.00			

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS	VOLUNTEER HOURS
Infinity Circle (continued)	Thrift Store Bag Drive - 1st Place	500.00		
	Toner	10.00		
	Total Raised	24,057.61	Total Linens & Gifts	807 1,382
Lafayette River Circle	Ann Taylor Priest Donation	250.00	Gifts	19
	Kickin for the Kids	7,000.00		
	Total Raised	7,250.00	Total Linens & Gifts	19 282
Lakewood Circle	Circle Donation	300.00	Gifts	204
			Bears	2,341
			Linens	84
	Total Raised	300.00	Total Linens & Gifts	2,629 3,139
Larchmont Friends Circle	Bingo with a Beat	3,300.00	Gifts	40
	Thrift Store Bag Drive - 3rd Place	200.00	Linens	286
			Masks	332
	Total Raised	3,500.00	Total Linens & Gifts	326 1,029
Magnolia Circle	2019 Dragon Boat	20,000.00		
	2019 Festevents Service Club	356.95		
	Facebook Donation	75.00		
	March Madness	140.00		
	Total Raised	20,571.95		680
Maltese Cross Circle	Gourmet Giggles	9,434.00	Gifts	24
	Mary Barnett's Shopping Night	566.00		
	Total Raised	10,000.00	Total Linens & Gifts	24 701
Margaret Roper Moss Circle	Canister	964.25		
	Total Raised	964.25		
NICU Friends Circle	Party for the Pint Sized	6,100.00	Gifts	2
	Total Raised	6,100.00	Total Linens & Gifts	2 282
North Suffolk Circle	Bingo Night	2,100.00	Gifts	516
	Canister	1,110.11	Bears	188
	Cartridges	12.90	Linens	343
	Driver Days	1,143.00		
	Spooktacular Bike Run	5,169.25		
	Total Raised	9,535.26	Total Linens & Gifts	1,047 3,228

CIRCLE	PROJECT/DONATION	REVENUE	LINENS & GIFTS	VOLUNTEER HOURS
Oceanfront Circle	11th Annual PACC/CHKD Mixed Doubles	42,276.23	Gifts	107
	Bay Colony Garden Club Greens Sale, Luncheon & Holiday Market	500.00		
	Canister	538.81		
	Strelitz International Academy Donation	95.00		
	Total Raised	43,410.04	Total Linens & Gifts	107 10,971
Princess Anne Circle			Gifts	436 2,059
			Bears	2,207
			Linens	442
			Total Linens & Gifts	3,085
Sand Dollar Circle			Masks	94
			Total Linens & Gifts	94
Seashell Circle	Bad to the Boards Cornhole Tournament	7,093.00		
	Burn for CHKD	1,014.00		
	Canister	395.25		
	Market Holiday	1,162.00		
	Rock the Craft	1,147.00		
	Surf Classic at Baja	4,000.00		
	Total Raised	14,811.25		
Southern Vines Circle			Linens	3
			Total Linens & Gifts	3 59
Thalia Friendship Circle Hon.			Linens	260 260
			Total Linens & Gifts	260
Union of Hands Circle	Canister	48.97		
	March Madness	140.00		
	Kids Christmas Shop	14,496.42		
	Total Raised	14,685.39		
West Ghent Circle	2019 Festevents Service Club	171.39	Gifts	14
	Canister	4,073.49		
	In Memory of Al Abiouness	100.00		
	In memory of William "Bill" Hester	100.00		
	Total Raised	4,444.88	Total Linens & Gifts	14 301

Due to the COVID-19 pandemic no awards were presented to Circles as we were not able to complete a full year of projects and events.



WE REMEMBER THEM

In Memoriam

LINDA ZYDRON BAMFORTH
Alice Davis Circle

RANDI FERRARO
Downtown Circle

BARBARA HENRY
Ruth Sargent Circle

LYNN HARRIS
North Suffolk Circle

DELORES MUNNIKHUYSEN
Driftwood Circle

NANCY PARSONS
Margaret Roper Moss Circle

JOAN THOMAS
Circle of Service

MELIA TROST
Driftwood Circle

PATRICIA "PATTI" WILSON
Circle of Rainbows



GREAT
JOB

THANK
YOU

THE KING'S DAUGHTERS

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**RAISING FUNDS, FRIENDS &
AWARENESS FOR CHKD SINCE 1896**